

All Unify Channel Partners, Alliances and
Service Partners

Unify PH HQ OVM (PM 6) Circular No. 08/2015

Sales Release (M2) for OpenScape Enterprise Express V8

Effective June 1st, 2015, OpenScape Enterprise Express Version 8 will be introduced in all countries where OpenScape Enterprise Express V7R1 has already been released.

OpenScape Enterprise Express V8 is a redesigned and optimized offering which includes a number of important enhancements that simplify the deployment, reduces the total cost of ownership and expands the capacity of the solution allowing it to address a larger number of opportunities. The included enhancements were all driven by direct feedback received from both our end-customers and sales channels.

The OpenScape Enterprise Express V8 is available for sale by both Unify's Direct Sale teams and Channel Partners.

For approval of any new channel partner wanting to sell this product in the above-mentioned countries as a standard portfolio element, the regional DRM (Deployment Readiness Manager) must be contacted by the respective Unify partner management. Channel partners interested need to follow the requirements as outlined in the Unify Partner Program.

Content Highlights

With a prepackaged suite of selected OpenScape Voice and UCC applications OpenScape Enterprise Express is designed for the challenges of today's mobile and dynamic workforce. Virtual teams require the right solution that helps drive productivity, creating business value and contributing to the overall health of the enterprise.

OpenScape Enterprise Express is designed for a fast and easy installation. And it is data center ready. Using virtualization technology the core applications of OpenScape Enterprise Express will run on a single fault tolerant, commercially available server or can be deployed into an existing virtualized environment.



What's New in Version 8

The OpenScape Enterprise Express V8 introduces a number of enhancements, increasing the overall value of the solution and making it a more competitive offering. Highlights of the Version 8 are:

Be More Competitive

- Software-Only Delivery Model
- Support for Skills Based Routing
- Ability to exclude Contact Center
- New license packages

Expand Addressable Opportunities

- Support for up to 2000 users
- Increased number of supported Contact Center Agents (up to 100)
- Increased number of supported Contact Center Groups (up to 10)
- Increased number of supported Contact Center Supervisors (up to 10)

Focus on the User Experience

- New UC Client
- OpenScape Mobile included

Deployment Simplification

- Integration of Concierge (Attendant Console)
- Integration of OpenFire software

Improved Serviceability

- Support of Web-CDC
- Enhanced Alarm Integration
- Application survivability via VMware Replication and HA

OpenScape Enterprise Express is targeted to meet the needs of the mid-sized enterprise (200-2,000) market. It puts advanced UC and Voice solutions within reach through pre-packaging of the highest value Voice and UC applications. It is streamlined for quick installation allowing the mid-sized enterprise to transform their communications environment quickly and efficiently.

Additional information can be found in the Unify Partner Portal:

<http://www.unify.com/us/partners/partner-portal.aspx>

For further information please contact your person in charge.

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